



Finance & Operations Committee Meeting

Thursday, October 8, 2026
3250 S.W. 3rd Avenue (Coral Way)
United Way - Ryder Room
9:30 a.m. – 11:00 a.m.

AGENDA

Board of Directors

Kenneth C. Hoffman
Chair
Pamela Hollingsworth
Vice-Chair
Hon. Norman S. Gerstein (Ret.)
Treasurer
Luis E. Suarez, J.D.
Secretary

Laura Adams
Islamiyat Nancy Adebisi
Lisette M. Alves
Daniel Armstrong, Ph.D.
Alex Auguste
Daniel Bagner, Ph.D.
Hon. Dorothy Bendross-Mindingall, Ph.D.
Hon. Scott Bernstein
Cathy Burgos
Silvia Castellanos
Norie del Valle
Lourdes P. Gimenez
Jackie Gonzalez-Cuba
Valrose Graham
Mindy Grimes-Festge
Hon. Keon Hardemon
Malou C. Harrison, Ph.D.
Layla Jaime
Julie Lynn Kantor, M.D.
Ilia Molina, Ed.D.
Laurie Weiss Nuell
Benjamin Nussbaum
Clara Lora Ospina, Psy.D.
Hon. Alex Rizo
Hon. Isaac Salver
Alfred Sanchez
Miriam Soler Ramos, J.D.

David Lawrence Jr.

Founding Chair

James R. Haj
President & CEO

County Attorney's Office
Legal Counsel

9:30 a.m. **Welcome and opening remarks**

Hon. Norman S. Gerstein (Ret.)
Committee Chair

9:35 a.m. **Public Comments**

Hon. Norman S. Gerstein (Ret.)
Committee Chair

9:40 a.m. **Approval of June 4, 2026, Finance & Operations Committee minutes summary** *(Addl. Items packet, Pg. 3-4)*

Hon. Norman S. Gerstein (Ret.)
Committee Chair

9:45 a.m. **Resolutions**

Hon. Norman S. Gerstein (Ret.)
Committee Chair

Resolution 2027-A: Authorization to renew and execute contracts with two vendors, identified herein, for event planning services related to the 2027 Children's Trust Signature Events, in a total amount not to exceed \$655,000.00 for a term of 12 months, retroactively commencing on October 1, 2026, and ending on September 30, 2027, with three annual renewal options at the sole discretion of The Children's Trust and to waive the formal competitive procurement process **[2/3 vote]**. *(Pgs. 5-8)*

Resolution 2027-B: Authorization to accept a contribution of up to \$232,420.00 from Miami Beach Education Chamber Foundation, Inc., the fiscal agent for the City of Miami Beach and neighboring municipalities, and to negotiate and execute a contract with Jessie Trice Community Health System, Inc., a funded school-based health provider, to provide behavioral health enhancements in eight Miami-Dade County Public School system schools in Miami Beach, at a cost equal to the same dollar amount, for a term of 12 months, commencing retroactively on October 1, 2026, and ending September 30, 2027. *(Pgs. 9-11)*

Resolution 2027-C: Authorization for the payment of membership dues to the Florida Alliance of Children's Councils and Trusts (FACCT) in an amount not to exceed \$85,000.00, inclusive of training and analytics tools to support public policy initiatives, for a term of 12 months, commencing retroactively October 1, 2026, and ending

The public is allowed to comment on a specific agenda item but must register with the Clerk of the Board prior to being allowed to comment.

September 30, 2027. Authorizing The Children's Trust staff to advocate in accordance with FACCT policy priorities, and other related policy priorities that benefit children and families served by The Trust. *(Pgs. 12-14)*

Resolution 2027-D: Authorization to renew services and execute a related agreement with the Florida Alliance of Children's Councils and Trusts (FACCT) for participation in the Services and Activity Management Information System (SAMIS) in an amount not to exceed \$64,700.00, for a term of 12 months, commencing retroactively to October 1, 2026, and ending September 30, 2027. *(Pgs. 15-16)*

10:55 a.m. **CEO Report**

James R. Haj
President & CEO

- *Monthly Financial Statements*
- *Site Visit*
Family & Children Faith Coalition, DBA Hope for Miami
October 14, 2026, at 2:00 p.m. – 4:00 p.m.
West Flagler Park/Hope for Miami Headquarters
5911 W Flagler St, Miami, FL 33126

11:00 a.m. **Adjourn**

Reminder:
Next Committee Meeting: Thursday, January 7, 2027



**Finance & Operations Committee Meeting
Summary of Actions Taken
June 04, 2026
9:30 a.m.**

These actions were taken by the Finance & Operations Committee meeting held on June 04, 2026:

***Please note that the number of board members fluctuate based on arrival and departure of some of them throughout the meeting.**

Committee Members in attendance: Kenneth C. Hoffman, Judge Norman Gerstein, Alex Auguste, Matthew Arsenault, Cathy Burgos, Dr. Clara L. Ospina, Laurie W. Nuell, Benjamin Nussbaum, Dr. Ilia Molina, Dr. Daniel Armstrong, Luis E. Suarez and Alfred Sanchez.

Legal Council: Leigh C. Kobrinski

Public comments – none.

Motion to approve May 07, 2026, Finance & Operations committee meeting minutes was made by Laurie W. Nuell and seconded by Alex Auguste Motion passed unanimously, 11-0.

Resolution 2026-A: Motion to recommend the resolution to the Board of Directors on June 15, 2026, was made by Alex Auguste and seconded by Dr. Clara L. Ospina. Authorization to renew services and execute related agreements with multiple IT vendors, and to waive (in part) the formal competitive procurement process [2/3 vote] in a total amount not to exceed \$1,615,967.00, inclusive of \$50,000.00 contingency for IT budgeted enhancements projects, for a term of 12 months, commencing October 1, 2026, and ending September 30, 2027. **Motion passed unanimously, 11-0.**

Presentation & Discussion Items:

Motion to (1) Authorize staff to pursue the acquisition of a permanent facility for The Children's Trust, with a total project amount not to exceed \$20 million, and delegate authority to the President/CEO or designee to undertake all necessary activities to advance the transaction, including but not limited to:

- **Conducting due diligence on all aspects of a potential acquisition;**
- **Engaging and contracting with an owner's representative, broker, and all other advisory services as needed to complete our due diligence;**
- **Issuing deposits or earnest money, as required; and**
- **Negotiating terms and conditions of a proposed purchase agreement.**

and (2) request that staff work with the County Attorney to bring forward, for the June 15th Board meeting, the appropriate mechanism for Board approval authorizing staff to pursue the most viable permanent site option. This should include language that delegates the authority needed to complete all necessary activities and returns to the Board meeting with a final agreement for approval and execution. To avoid delay, the mechanism should also allow the Executive Committee to meet, if needed, to review, approve, and execute an agreement, subject to subsequent Board ratification was made by Alfred Sanchez and seconded by Luis Sanchez. Motion passed unanimously, 11-0.

The preliminary budget and millage rate for FY 2026-27 was presented by James Haj and William Kirtland and discussed among committee members.

Motion to approve the millage rate of 0.4638 as proposed by staff was made by Alfred Sanchez and seconded by Luis Suarez. Motion passed unanimously, 11-0.

Motion to approve the Preliminary Budget for FY 2026-27 as proposed by staff was made by Dr. Norman Gerstein and seconded by Dr. Daniel Armstrong. Motion passed unanimously, 11-0.

Meeting adjourned at 10:49 a.m.

The Children's Trust Board Meeting

Date: October 19, 2026

Resolution: 2027-A

Strategic Framework Priority Investment Area: Community Engagement, Awareness and Advocacy: Public Awareness, Outreach and Program Promotion.

Strategic Framework Headline Community Results: This investment supports all headline community results.

Recommended Action: Authorization to renew and execute contracts with two vendors, identified herein, for event planning services related to the 2027 Children's Trust Signature Events, in a total amount not to exceed \$655,000.00 for a term of 12 months, retroactively commencing on October 1, 2026, and ending on September 30, 2027, with three annual renewal options at the sole discretion of The Children's Trust and to waive the formal competitive procurement process **[2/3 vote]**.

Budget Impact: Funding in the amount of \$655,000.00 is available in FY 2026-2027.

Description of Services: This resolution authorizes The Children's Trust to renew and execute agreements for event planning services for its annual Champions for Children Awards Ceremony and Family Expo signature events. This resolution authorizes The Children's Trust to contract with the vendors identified below.

Signature Event	Recommended Event Planning Vendor	Funding Not to Exceed
Champions for Children	305 Communications and Events, LLC	\$200,000.00*
Family Expo	Armstrong Creative Consulting, Inc.	\$455,000.00*

**Annual sponsorship campaigns, as well as ticket sales, are designed to make the Champions for Children event fully cost-neutral. Some sponsorship packages bundle Champions and Expo, also reducing the net cost effect of the Family Expo.*

Event Planning for Champions for Children Awards Ceremony – This awards luncheon celebrates inspiring honorees through videos fostering a collective commitment to improving children's lives. Notably, The Children's Trust is reimbursed 100 percent of expenditures for this event through ticket sales and annual sponsorships, ensuring no taxpayer dollars or core program funds are used to support the luncheon. All revenues generated are specifically allocated to cover costs such as venue rental, catering, audio-visual production, and event staffing. This cost-neutral approach reflects The Trust's commitment to fiscal responsibility while maintaining a high-quality event that advances its mission and public engagement. The event has experienced significant growth, with more than 800 attendees in 2026.

The selected vendor is responsible for securing key services in accordance with best business practices in event planning procurement, collaborating with The Trust to develop the event's vision and theme, managing all logistics and vendor communications, and coordinating meal selections and audiovisual needs. Additional responsibilities include procuring, paying for, and overseeing the production of the honorees' videos, managing RSVPs, developing seating charts, and handling on-site parking logistics. The vendor also facilitates online ticket sales and ensures smooth registration on the day of the event, as well as supervises setup, production, and breakdown. The vendor reconciles event expenses and ensures the overall execution aligns with The Trust's mission and vision for the Champions for Children Awards Ceremony.

The vendor's scope of work may include scouting, procuring, and paying for the venue - covered within the total event budget of \$200,000.00 - following current best business practices in procurement that align with The Trust's procurement policies. This includes securing at least three quotes within the limits set by The Trust's procurement policy. Trust staff review the quotes and make the final determination on any procurement of more than \$50,000.00. Trust staff also make the final determination on the event date, meals, and venue location. In the event that a procurement exceeds \$50,000.00, the procurement waiver authority within this resolution will allow Trust staff to select and award bids that best serve the best interest of The Children's Trust. Trust staff will also determine if there is a cost savings by paying the venue or other vendors directly, and if that is the case, this resolution authorizes direct payment by The Trust.

Event Planning for Family Expo - The Children's Trust Family Expo serves as a vital community resource gathering in Miami-Dade County, drawing thousands of families and children each year. The selected vendor manages the planning and execution of The Trust's annual Family Expo event and Pop-Up series, with oversight from The Trust's Communications Department.

The Trust secures corporate and community sponsorships for the Family Expo to partially offset the cost of the event. By leveraging external partnerships, The Trust enhances the scope and quality of the Expo while ensuring the efficient use of public funds and broadening its outreach to families across Miami-Dade County.

The selected vendor is responsible for securing key services in accordance with current best business practices in event planning procurement, collaborating with The Trust to develop the event's vision and theme, and managing all logistics and vendor communications. Trust staff make the final determination on the event dates and venue location. In the event the procurement exceeds \$50,000.00, the procurement waiver authority within this resolution will allow Trust staff to select and award bids that best serve the best interest of The Children's Trust. Trust staff will also determine if there is a cost savings by paying the venue or other vendors directly, and if that is the case, this resolution authorizes direct payment by The Trust.

The selected vendor provides comprehensive event planning services, including managing and tracking exhibitor registration, coordinating all event sponsors, securing venues and all necessary permits and inspections. Additional responsibilities include hiring security, managing audiovisual services, entertainment and food vendors, producing on-site signage, overseeing all event staff, and coordinating up to 100 volunteers.

Furthermore, the vendor is responsible for all logistical components of the event, including venue coordination, acquisition of insurance documentation from exhibitors, and resolution of any operational challenges that may occur.

The Children's Trust secures sponsorships for the Family Expo to provide additional resources, entertainment, and activities that enhance the events at no cost to The Trust. The vendor reconciles event expenses and ensures the overall execution aligns with The Trust's mission and vision for the Family Expo and Pop-Up Series.

Background: In The Children's Trust's more than 24-year history, community outreach has been a key component to ensure public awareness of the programming and resources available from The Trust. The ability to highlight The Trust's mission and role in the community, to honor those who exemplify this mission, and to bring essential resources and information to the public is critical to the success of The Children's Trust. Community outreach efforts connect funded services, programs, and resources with the children and families of Miami-Dade in an accessible manner.

It is imperative that The Children's Trust ensures the community recognizes that their local property dollars directly fund local impact in the community.

The total funding between the two events is the same as budgeted for the prior fiscal year 2025-2026.

Procurement Policy: On November 18, 2024, The Children's Trust Board approved resolution #2025-16 to release a request for proposals (RFP) for event planning services related to The Children's Trust Signature Events. On February 27, 2025, The Children's Trust released the RFP, and applicants were invited to apply for one or both events. On October 20, 2025, The Children's Trust board approved the funding recommendations from the competitive requests for proposals for event planning services related to The Children's Trust Signature Events, for a five-year funding cycle. This request for approval represents the second contract year in the current funding cycle. Recommendations for renewal are based on successful performance in the first contract year.

Request for Procurement Waiver (requires the approval of a 2/3 vote of board members present): Per the procurement policy, Section 2001, purchase of operational goods and services greater than \$50,000.00 requires a formal competitive procurement process. However, because this resolution is presented to the Board well in advance of the events' dates, and given the fact that some individual costs may fluctuate above the \$50,000.00 threshold due to market conditions or attendance numbers, a procurement waiver is requested to grant staff the authority to select and award bids that best serve the interest of The Children's Trust, should any of the individual costs exceed \$50,000.00.

Geographic Area: Countywide

The foregoing recommendation was offered by _____ who moved its approval. The motion was seconded by _____ and upon being put to a vote, the vote was as follows:

The Chairperson thereupon declared the resolution duly passed and adopted this **19th day of October 2026.**

THE CHILDREN'S TRUST
MIAMI-DADE COUNTY, FLORIDA

BY _____

SECRETARY

Approved by County Attorney for form and legal sufficiency _____

The Children's Trust Board Meeting

Date: October 19, 2026

Resolution: 2027-B

Strategic Framework Priority Investment Area: Health & Wellness: School-based health: nursing and mental health.

Strategic Framework Headline Community Results: Regular use of medical, dental, and behavioral health care services.

Recommended Action: Authorization to accept a contribution of up to \$232,420.00 from Miami Beach Education Chamber Foundation, Inc., the fiscal agent for the City of Miami Beach and neighboring municipalities, and to negotiate and execute a contract with Jessie Trice Community Health System, Inc., a funded school-based health provider, to provide behavioral health enhancements in eight Miami-Dade County Public School system schools in Miami Beach, at a cost equal to the same dollar amount, for a term of 12 months, commencing retroactively on October 1, 2026, and ending September 30, 2027.

Budget Impact: This item is cost neutral. Funding in the amount of \$232,420.00 is allocated in the FY 2026-2027 budget, expenditure of which is contingent upon receipt of external funding in the same amount from Miami Beach Chamber Education Foundation, Inc. and the City of Miami Beach.

Description of Services: The City of Miami Beach has long prioritized student behavioral health. It has raised funds to staff all eight Miami-Dade County Public School system (M-DCPS) schools in the city with two licensed mental health professionals who:

- promote school-wide wellness initiatives;
- implement protocols that ensure behavioral screenings are administered efficiently and respectfully;
- support identified students and their families by linking them with appropriate clinical interventions and supportive services;
- collaborate with various clinical teams at participating schools and in the community; and
- deliver culturally competent services and support systems.

These services will continue to be implemented through this funding during the 2026-27 school year based on satisfactory performance.

In agreement with The Miami Beach Chamber Education Foundation, Inc., Jessie Trice Community Health System, Inc. will provide mental health services on a 5-day rotating schedule, visiting each of the schools below two days in every 5-day period, except for Treasure Island Elementary, which will be visited once every 5-day period. Services on all school days include access to mental health services via telehealth.

Resolution 2027-B - Health & Wellness, School-Based Health (Private Grant-Cost Neutral)
October 19, 2026

- Biscayne Beach Elementary School
- Feinberg-Fisher K-8 Center
- Miami Beach Senior High School
- Nautilus Middle School
- North Beach Elementary School
- Ruth K. Broad/Bay Harbor K-8 Center
- South Pointe Elementary School
- Treasure Island Elementary School

Background: In 2013, the City of Miami Beach and the Miami Beach Chamber Education Foundation, Inc. spearheaded a health taskforce with several community stakeholders. The city sought guidance from The Children’s Trust, the Florida Department of Health in Miami-Dade County, M-DCPS, and other school health stakeholders to plan for the health care needs of students attending the eight public schools in Miami Beach listed above.

Once funds were realized to support student behavioral health, The Children’s Trust offered to manage and monitor the services within its currently funded school-based health contract to serve the Miami Beach schools.

The Miami Beach Chamber Education Foundation, Inc. serves as the fiscal agent responsible for collecting funds from all participating municipalities in Miami Beach and dispersing these funds to The Children’s Trust to provide behavioral health services at the eight schools.

During the 2025-26 school year, 300 students received 2,985 services including counseling, consultation, and psychosocial/behavioral assessments. Programmatic highlights include:

- Individual Counseling Sessions: 416
- Behavioral Health Screenings: 226
- Behavioral Health Assessments: 226

Procurement Policy: Jessie Trice Community Health System, Inc. was awarded the Miami Beach M-DCPS feeder pattern through a competitive solicitation approved on March 17, 2025, under Resolution #2025-33.

Geographic Area: City of Miami Beach, North Bay Village, Town of Bay Harbor Islands, Town of Surfside, and Bal Harbor Village.

The foregoing recommendation was offered by _____ who moved its approval. The motion was seconded by _____ and upon being put to a vote, the vote was as follows:

The Chairperson thereupon declared the resolution duly passed and adopted this **19th day of October 2026.**

THE CHILDREN'S TRUST
MIAMI-DADE COUNTY, FLORIDA

BY _____

SECRETARY

Approved by County Attorney for form and legal sufficiency _____

The Children's Trust Board Meeting

Date: October 19, 2026

Resolution: 2027-C

Strategic Framework Priority Investment Area: Community Engagement, Awareness and Advocacy: Public policy priorities, advocacy and youth civic engagement.

Strategic Framework Headline Community Results: This investment supports all community results.

Recommended Action: Authorization for the payment of membership dues to the Florida Alliance of Children's Councils and Trusts (FACCT) in an amount not to exceed \$85,000.00, inclusive of training and analytics tools to support public policy initiatives, for a term of 12 months, commencing retroactively October 1, 2026, and ending September 30, 2027. Authorizing The Children's Trust staff to advocate in accordance with FACCT policy priorities, and other related policy priorities that benefit children and families served by The Trust.

Budget Impact: Funding in the amount of \$85,000.00 for this resolution allocated for FY 2026-2027.

Description of Services: The Florida Alliance of Children's Councils and Trusts (FACCT) is a statewide non-profit organization whose members consist of ten Children's Services Councils (CSCs) and Trusts:

- Children's Board of Hillsborough County
- Children's Trust of Alachua County
- CSC of Broward County
- CSC of Leon County
- CSC of Martin County
- CSC of Palm Beach County
- CSC of St. Lucie County
- Kids Hope Alliance (Jacksonville)
- The Children's Trust (Miami-Dade)
- The Children's Trust of Escambia County

FACCT serves as the unified messenger for all member CSCs and the interests of the hundreds of thousands of children and families they collectively represent. FACCT develops an annual legislative strategy for effective public policies benefiting children, youth, and families including the following priorities: Two-generational strategies for children and families, out-of-school-time programs, healthy development, children with disabilities, child protection, juvenile justice, and early learning.

The Children's Trust staff plays a vital and active role in statewide advocacy, which includes advocating directly or in conjunction with FACCT. Additionally, success comes from collaborating with other CSCs to pursue a common legislative agenda on issues such as early

childhood education and care, children's safety, health, the child welfare system, and juvenile justice. FACCT is instrumental in facilitating cooperative endeavors among member CSCs. It has made substantial investments and achieved success by allocating resources to evidence-based services. This positions the CSCs to exert meaningful influence on state policies affecting children and families through statewide advocacy and sharing evidence-based literature. Collaborative efforts with state leaders are key in developing a long-term policy plan to strengthen crucial supports and resources for children and families. In this work, FACCT maintains active relationships with leaders in the executive and legislative branches that further the collective work.

FACCT aims to make a difference in children's lives by strengthening and expanding the work and mission of CSCs. Below is a snapshot of FACCT's annual work.

- FACCT hosts weekly meetings with Executive Directors, including key staff members from the CSCs, to engage in cross-community sharing on essential work areas.
- FACCT hosts multiple affinity groups as part of its membership that include Research, IT, Finance, Policy, Programs, Communications, and HR. This cross-section collaboration allows staff to participate in sessions that support problem-solving, innovation, and information sharing to maximize implementation of best practices.
- FACCT serves as a resource for counties to collect information from other CSCs, conduct presentations on the outcomes and impact of CSCs, provide information and advice on procedural items, and more.
- FACCT continues to work with community and state partners and the National Grade-Level Reading Campaign to create a statewide movement to ensure all children read on grade-level by the end of third grade through promoting school readiness and quality instruction, tackling chronic absenteeism, improving summer learning, and engaging parents as their children's first teachers.
- FACCT serves as the technical expert and leader to research and identify opportunities for more effective public policy supporting children's issues.
- During the 2026 legislative session, FACCT was successful on several fronts, including advocating for issues affecting children such as legislation that supported reduced regulatory burdens for the child care industry and creation of a Center for Early Learning Professional Recognition (SB 1690) that was based off of the work of The Children's Trust's Thrive by 5 Quality Improvement System. Additionally, FACCT advocated for key priorities in the approved state budget (General Appropriations Act FY 26-27/HB 5001), which secured funding for early childhood education, K-12 school safety, child welfare, mental health, and substance abuse, as well as family services. It also advocated for clarification on the Tax Incremental Funding issue as it relates to Children's Services Councils in the state's tax package (HB 7031E).

Background: By engaging in and enhancing the collective strengths of the CSCs, FACCT promotes policies that build effective prevention and early intervention systems of support for Florida's children and families. Among other things, FACCT:

1. Provides an umbrella for leadership, coordination, and centralized management.
2. Promotes and supports the needs of children and their families.
3. Advocates at the state level for policy decisions to help children, their families, and their communities.

In its mission to promote policies that build effective prevention and early intervention systems, FACCT focuses on four key areas:

- Advocacy – Advance a prevention and early intervention agenda for children at state and national levels.

- Awareness – Educate local communities, policymakers, businesses, community leaders, and other organizations about the work and worth of CSCs.
- Relationships – Build productive partnerships with individuals and organizations interested in making smart, strategic investments in Florida’s children and their families.
- Expansion – Help communities maximize their return on investment through peer learning, resource maximization, and the establishment of CSCs in additional counties.

FACCT is based in Tallahassee, Florida. Each CSC membership is assessed dues to support FACCT's operating expenses, including FACCT staff salaries and a small proportional share for lobbying services. The Children’s Trust has been a member of FACCT since 2004. The membership fee structure is tiered and calculated based on the total ad valorem revenues collected by each CSC member. The fee structure is as follows:

- Tier 1: Up \$20,000,000.00, fee = \$20,000.00 per year
- Tier 2: \$20,000,001.00 to \$50,000,000.00, fee = \$40,000.00 per year
- Tier 3: \$50,000,001.00 and up fee = \$80,000.00 per year

The 2027-2028 membership dues for The Children’s Trust are \$80,000.00. The additional \$5,000.00 is to join a shared membership for a bill tracking and analysis database and FACCT staff leadership training.

Procurement Policy: Per the procurement policy, Section 2000 – H-8, Exemptions to Formal Competitive Procurement Process, this expenditure for membership dues is exempt from the competitive solicitation process.

Geographic Area: Statewide.

The foregoing recommendation was offered by _____ who moved its approval. The motion was seconded by _____ and upon being put to a vote, the vote was as follows:

The Chairperson thereupon declared the resolution duly passed and adopted this **19th day of October 2026.**

THE CHILDREN’S TRUST
MIAMI-DADE COUNTY, FLORIDA

BY _____

SECRETARY

Approved by County Attorney for form and legal sufficiency _____

The Children's Trust Board Meeting

Date: October 19, 2026

Resolution: 2027-D

Strategic Framework Priority Investment Area: Learning and Quality Improvement: Technology Design & Solutions

Strategic Framework Headline Community Results: This investment supports all headline community results.

Recommended Action: Authorization to renew services and execute a related agreement with the Florida Alliance of Children's Councils and Trusts (FACCT) for participation in the Services and Activity Management Information System (SAMIS) in an amount not to exceed \$64,700.00, for a term of 12 months, commencing retroactively to October 1, 2026, and ending September 30, 2027.

Budget Impact: Funding in the amount of \$64,700.00 for this resolution is available for 2026-2027.

Description of Services: This resolution seeks funding to renew The Children's Trust's participation in the Services and Activity Management Information System (SAMIS) and to add FLEX Enterprise to the existing platform. SAMIS, which is internally referred to as Trust Central, serves as The Children's Trust's centralized platform for managing program, financial, and operational activities. The addition of FLEX Enterprise provides contract management, grants management, customer relationship management (CRM), and the ability to create customizable business process applications as operational needs arise.

Background: The Children's Trust is a member of the SAMIS Collaborative, which refers collectively to the Statewide SAMIS Management Committee (SMC) and the SAMIS Management Group (SMG). The Florida Alliance of Children's Councils and Trusts (FACCT), the statewide association of Children's Services Councils and Trusts, serves as the SAMIS Collaborative's fiscal agent. Through the Collaborative, which consists of participating Children's Services Councils and Trusts throughout Florida, The Children's Trust uses SAMIS, a shared platform used to manage program and fiscal operations. The existing SAMIS platform includes Fiscal and Delivery modules that support core operational functions.

The addition of SAMIS FLEX Enterprise will expand the capabilities available to The Children's Trust and other Collaborative members. FLEX Enterprise includes ready-to-use modules for contracts management, grants management, and customer relationship management. It also allows each Collaborative member to create and configure an unlimited number of custom business process applications, such as travel requests, timesheets, purchase orders, and event management tools, without incurring an additional fee for each module.

FLEX Enterprise also includes a searchable knowledge base and AI-assisted help desk intended to provide users with faster access to support information. Each Collaborative member retains sole control over and access to its own data and the configuration of its own applications while also having the opportunity to benefit from tools developed and shared by other Collaborative members. Access to another member's data is not permitted.

Resolution 2027-XX - Learning and Quality Improvement: Technology Design & Solutions (SAMIS and FLEX Enterprise)
October 19, 2026

Adding FLEX Enterprise increases the annual SAMIS fee from \$32,000.00 to \$64,700.00, an increase of \$32,700.00. However, the expanded platform will allow The Children's Trust to rely less on the separately hosted applications provided by WebAuthor, the software vendor that developed Trust Central as an extension of the SAMIS platform and currently provides related application hosting and support services. As a result, annual WebAuthor fees are projected to decrease from \$120,000.00 to \$42,000.00. The reduction in WebAuthor fees will offset the increase associated with FLEX Enterprise and result in an overall net savings of \$45,300.00 for The Children's Trust, while providing additional functionality and greater flexibility to address future operational needs.

The SAMIS Collaborative's pricing also provides a substantial cost benefit. The retail cost of the FLEX Enterprise add-on is at least \$5,000.00 per month for each individual instance. Obtaining FLEX Enterprise through the Collaborative allows participating members to share the cost of the expanded platform.

Procurement Policy: The software services license payments are being presented for renewal in accordance with the procurement policy, Exemption to Formal Competitive Solicitation Process, H-9, Licenses and Permits for the operation of The Children's Trust. The board previously approved these services, and their renewal allows for the continued operation of The Children's Trust. SAMIS is the shared data collection and management platform used by participating Children's Services Councils, including The Children's Trust. FACCT serves as the fiscal agent for the SAMIS Collaborative.

Geographic Area: The software services in this resolution are available countywide.

The foregoing recommendation was offered by _____ who moved its approval. The motion was seconded by _____ and upon being put to a vote, the vote was as follows:

The Chairperson thereupon declared the resolution duly passed and adopted this **19th day of October 2026.**

THE CHILDREN'S TRUST

MIAMI-DADE COUNTY, FLORIDA

BY _____

SECRETARY

Approved by County Attorney for form and legal sufficiency _____